

# Mohammed Yahia Al Farhan

Tabuk , Saudi Arabia  
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## PROFESSIONAL SUMMARY

Motivated sales and IT professional with a solid foundation in telecommunications and digital payment solutions. Experienced in promoting technical products, resolving client issues, and supporting operational efficiency. Academic background in Information Technology from Saudi Electronic University. Committed to delivering value through a blend of technical insight and customer-focused service.

## EDUCATION

**Saudi Electronic University (SEU) - Saudi Arabia | Bachelor's degree**  
Information Technology (IT), 2025

## WORK HISTORY

### SALES EXECUTIVE

**Geidea Company - Tabuk, Saudi Arabia**

Duration: 2 Years | Present

Duties:

- Developed and maintained strong relationships with clients to promote Geidea's payment solutions and increase customer retention.
- Identified new sales opportunities and closed deals to exceed monthly and quarterly sales targets.
- Delivered product presentations and provided technical support to ensure client satisfaction and product understanding.
- Collaborated with internal teams to streamline onboarding, resolve issues, and enhance the overall customer experience.

### SALES REPRESENTATIVE

**Zain Company - Tabuk, Saudi Arabia**

Duration: 4 Years

Duties:

- Promoted and sold mobile and internet services to individual and corporate customers, achieving and surpassing sales targets.
- Provided personalized customer service by understanding client needs and recommending suitable telecom solutions.
- Handled customer inquiries, resolved complaints efficiently, and ensured a high level of satisfaction and loyalty.
- Maintained accurate records of sales activities and market feedback to support strategic decision-making.

## TRAINING COURSES

- Anti-Fraud and Corruption | Global
- Financial Crime | Saudi Arabia
- Operational Risk Management Essentials
- Cybersecurity Awareness
- Business Continuity
- Occupational Safety and Health According to OSHA Standards

## SKILLS

- Sales Strategy
- Customer Relations
- Technical Support
- Problem Solving
- Product Knowledge
- Communication Skills
- Time Management
- Target Achievement.

## LANGUAGES

- Arabic
- English