



SAMEH ZEINHOM ISMAIL SHOUKA

WHOLESALE REPRESENTATIVE



MEDINA



966591090338



samehzeinhom@gmail.com

ABOUT ME

Highly motivated and results-oriented Wholesale Representative with 15 years of proven success at STAR FOOD INDUSTRY seeking a challenging role. My extensive experience, coupled with my valid driving license and strong English communication skills, make me a valuable asset to your team. A Bachelor's degree graduate (2009), I am eager to leverage my expertise to contribute to your company's continued growth and success. I am confident I can make a significant positive impact.

EDUCATION

BACHELOR

Mansoura university /
Mansoura /
2009

Bachelor of Art and Education
Department of Arabic Language and
Islamic Studies

SKILLS

DRIVING LICENSE



ENGLISH LANGUAGE



WORK EXPERIENCE

STAR FOOD INDUSTRY

MEDINA

Jul 2021 - Present

Wholesale representative

- Managed key accounts and wholesale operations across the Western and Northern regions.
- Developed and maintained strong relationships with key clients.
- Successfully managed sales targets and increased market share within assigned territories.
- Implemented effective sales strategies to drive revenue growth.
- Provided excellent customer service and support to wholesale clients.
- Collaborated with internal teams to ensure efficient order fulfillment and delivery.
- Consistently exceeded sales expectations and achieved key performance indicators.
- Proactively identified and addressed client needs and challenges.
- Expanded the client base within the Western and Northern regions.
- Effectively managed sales territories and resources to optimize performance.

SAUDI SNAK FOOD

TABUK - MEDINA

May 2014 - Jun 2021

pre-sale

Pre-sale (2021-2018)
presenting and demonstrating products
sales target
stock tracking
closing deals

DTS (2014-2017)
Retail Sales
Distribution all items
Achieving the target

ALEXMAR (HADY GROUP)

RIYADH

Jul 2010 - Apr 2014

Administrative

Area Warehouse Manager
Car Condition Monitoring