



Contact



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Riyadh, Saudi Arabia

Personal Information

- Date of Birth: 10/9/1989
- Nationality: Egyptian
- Religion: Muslim
- Marital Status: Married
- Driving License: Valid
- Iqama: Transferable Iqama

Skills

- Sales & Marketing: Brand positioning, sales analysis, CRM tools, and team management.
- Communication: Strong interpersonal skills with a focus on customer satisfaction and relationship building.
- Problem-Solving: Effective in addressing challenges and implementing solutions.
- Detail-Oriented: Skilled in accurate data collection and attention to detail.
- Teamwork: Proficient in working both independently and collaboratively.
- Proficient in Microsoft Office Suite (Word, Excel, PowerPoint).
- Familiar with CRM tools and Windows programs.

EHAB KAMAL GAD

Professional Summary

Experienced Sales and Marketing professional with over 10 years of expertise in brand positioning, CRM programs, and sales team management. Skilled in demonstrations, data collection, and sales analysis. Adept at working both independently and collaboratively, with a focus on product management and customer satisfaction.

Experience

- October 2023 - March 2025 • **Zeinab Al Agha Training and Consulting**
Dubai, U. A. E.
 - Reaching out to new potential clients and explaining products and services.
 - Handling Social Media platforms.
- March 2020 - August 2022 • **Next Med** **Sales & Marketing Specialist**
Tanta, Egypt.
 - Building a new client base and managing existing client relationships.
 - Relationship management with existing clients.
 - Handling procurement and storage room inventory.
 - Processing, managing, and tracking client payments.
- October 2017 - January 2020 • **KLD Marketing Training** **PRO & Marketing Specialist**
Dubai, U. A. E.
 - Reaching out to new potential clients and explaining products and services.
 - Handling Social Media platforms.
- January 2016 - October 2017 • **IVET** **Sales & Marketing Specialist**
Tanta, Egypt.
 - Responsible for handling all aspects of planned publicity campaigns and PR activities.
 - Relationship management with existing clients.
 - Handling procurement and storage room inventory.
 - Processing, managing, and tracking client payments.
- February 2015 - December 2016 • **Maro Vet** **Marketing Specialist**
Tanta, Egypt.
 - Reaching out to new potential clients and explaining products and services that fit the clients needs.
 - Relationship management with existing clients.
 - Handling procurement and storage room inventory.
 - Administration of finances, tracking client payments
- January 2013 - January 2015 • **Egypt Med** **Sales & Marketing Specialist**
Tanta, Egypt.
 - Building a new client base and managing existing client relationships.
 - Relationship management with existing clients.
 - Handling procurement and storage room inventory.
 - Processing, managing, and tracking client payments.
- June 2006 - June 2011 • **Furious Spa** **Various roles in Customer Service**
Sharm El Sheikh, Egypt.

I was outsourced to various Five-Star hotels (Hilton, Radisson Blu, Club Reef Resort, Belvedere etc) in Sharm El Sheikh and Taba and worked in different roles related to Customer Service. Including:

 - Front Desk Reception, Responsible for Customer needs.
 - Hotel Spas and Gyms, Supervising the admin teams and administrating and tracking client reservations.



Education

University of alexandria, egypt
June 2010,
Bachelor's of Social Services

Language

- Arabic: Native
- English: Good proficiency