

MUHAMMAD ROTAN

Senior Sales

Jizan, Saudi Arabia | 0558150281 | midoibrahem61@gmail.com | IG: muibrahem1

PROFESSIONAL SUMMARY

Dynamic and results-driven sales professional with over 15 years of experience across diverse industries. Proven ability to build strong customer relationships, close high-value deals, and adapt quickly to new markets. Recognized for exceeding targets, delivering strong business results, and leading teams effectively.

SKILLS

Sales & Negotiation, Customer Relationship Management (CRM), Target Achievement & KPI Management, Market Research & Competitor Analysis, Product Knowledge & Presentation, Cash Handling & Invoicing, Route Planning & Navigation, Inventory Management, Microsoft Office & Google Workspace, Strong Communication, Persuasion & Influence, Problem-Solving, Teamwork & Collaboration, Adaptability & Flexibility, Time Management & Prioritization, Self-Motivation & Initiative, Reliability & Punctuality, Customer Focus & Empathy

PROFESSIONAL EXPERIENCE

Supervisor | Architectural Implementation (Feb 2024 - Present)

Oversee workers, coordinate with traders and entrepreneurs to ensure timely project completion.

Owner | Advertising & Publicity (Jan 2023 - Jan 2024)

Managed own business in advertising, design, and installation of billboards and visual advertisements.

Legal Advisor | Egyptian International Firm (Jan 2022 - Dec 2022)

Specialized in bank loan debt collection.

Accounting Assistant Manager | X-Nation High Technology (Jan 2021 - Dec 2021)

Handled invoicing, collections, financial records, and cash management.

Senior Sales Manager | Daniel Hechter (Jan 2017 - Dec 2020)

Led luxury clothing sales, trained staff, and consistently exceeded sales targets.

Assistant Manager - Operations | African Divers (Aug 2014 - Dec 2016)

Organized diving trips, managed schedules, and coordinated tourist experiences.

Salesman | Jeans Samy (Jul 2013 - Jan 2014)

Sold unisex branded clothing and advised customers on materials and styles.

Salesman | Paly Shoes (Jan 2013 - Jul 2013)

Sold women's footwear and provided personalized customer service.

Supervisor | Car Care (Dec 2011 - Dec 2012)

Managed car polishing services, increasing client base and service quality.

Salesman & Vision Manager | Silver City (Jan 2009 - Dec 2011)

Sold luxury jewelry, developed new customer relationships, and boosted store revenue.

EDUCATION

Bachelors in Accounting & Business Administration | Alexandria University | Oct 2010 - Present

Diploma | Elzaeem | Oct 2007 - Jun 2009

CERTIFICATES

Photoshop Designer - Adobe Photoshop, Jan 2023

Windows Office - Microsoft, Aug 2014

Driving - Jizan Traffic Department, Aug 2024

Professional Driver's - Alexandria Traffic, Jan 2020

LANGUAGES

Arabic (Native), English (Professional Working Proficiency)