

TAMER IBRAHIM MOHAMED

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PROFESSIONAL SUMMARY

Operations and Sales Manager with 15+ years of experience across real estate, pharmaceuticals, retail, and procurement. Skilled in sales management, warehouse operations, purchasing, and administration. Strong record in team leadership, vendor negotiation, customer relations, and performance optimization.

CORE COMPETENCIES

- Sales & Operations Management
- Inventory & Warehouse Control
- Purchasing & Vendor Negotiation
- Retail & Customer Service
- Team Leadership & Training
- Quality & Regulatory Compliance
- Budgeting & Cost Optimization

PROFESSIONAL EXPERIENCE

Amal Al-Muttahid Company – Dammam, KSA

Sales & Operations Employee | 2024 – Present

- Manage sales of laboratory supplies and soil analysis equipment.
- Support customer relations and ensure timely delivery of products.

Ahmed Al-Khalifa Real Estate – Dammam, KSA

Office Manager | 2023 – 2024

- Supervised office operations and coordinated transactions.
- Managed client communication, contracts, and property listings.

Pharma Mall – Kafr Elsheikh, Egypt

Warehouse Operations Manager | 2021 – 2023

- Oversaw warehouse operations and staff supervision.
- Ensured compliance with safety and quality standards.

Unilever Company – Egypt

Cash Van Sector Supervisor | 2018 – 2020

- Managed cash van operations and sales representatives.
- Monitored daily routes, collections, and client satisfaction.

Bedoon Essm Company – Dammam, KSA

Purchasing Manager | 2008 – 2017

- Coordinated procurement activities and supplier negotiations.
- Managed vendor contracts and expanded supplier base.
- Reduced costs through competitive sourcing.

Bedoon Essm Company – Qassim & Hail, KSA

Sales Supervisor | 2007 – 2008

- Supervised multiple branches across the region.
- Led sales teams to consistently achieve and exceed targets.

Bedoon Essm Company – Hail, KSA

Store Manager (Abayas) | 2005 – 2007

- Managed store operations, sales targets, and staff schedules.
- Improved sales through promotional strategies and customer service.

Reset Children's Company – Othaim Mall, Qassim, KSA

Sales Associate | 2003 – 2005

- Assisted customers with product selection and improved store sales.
- Maintained merchandise displays and provided after-sales service.

EDUCATION

Higher Institute of Social Service – Kafr El Sheikh, Egypt

TRAINING & CERTIFICATIONS

- Sales & Marketing Strategies
- Inventory & Warehouse Management
- Quality & Safety Compliance
- Leadership and Team Development

SKILLS

Personal: Leadership, Negotiation, Problem-Solving, Time Management, Customer Orientation

Technical: MS Office (Word, Excel, PowerPoint), Inventory & Sales Systems, Data Reporting

Languages: Arabic (Native), English (Very Good)