

ABDELWAHAB HANAFY

I'm a law graduate with hands-on experience in sales, marketing and customer service. Over the past few years, I've worked with both local and international companies where I learned how to connect with people, solve problems and contribute to real results. I'm passionate about growth, whether it's personal, team-based or within the company I'm part of. I'm not just looking for a job. I'm looking for a place where I can make an impact, learn something new every day and build a career I can be proud of.

Education

2020-2024.

Helwan University
Bachelor of Law

2017-2020

Ibrahim Elrefaai School
General Secondary Education Certificate

Personal Information

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Email: abdelwhabahmed2001@gmail.com

Location: New Cairo, Egypt

Date of Birth: 10/04/2001

Skills and Proficiencies

- Strong sales and negotiation abilities
- Strategic marketing knowledge
- Excellent customer service and client handling
- Time management and organization
- High communication and interpersonal skills
- Problem-solving and conflict resolution
- Adaptability and flexibility in different work environments
- Ability to work effectively under pressure
- Team collaboration and leadership potential
- Decision-making and critical thinking
- Presentation and public speaking skills
- Computer proficiency (Microsoft Office, Internet tools)
- Fast learner and self-motivated
- Attention to detail and quality focus
- Language proficiency: Native Arabic and Professional English

Experiences

● *(Feb 2020 - July 2021)*

Ülker

RETAIL REPRESENTATIVE

Ensured product availability and optimal shelf presence, executed promotional activities based on planograms, built strong relationships with store staff, monitored stock levels, and reported sales data and competitor insights to support sales performance.

● *(July 2021 - Aug 2022)*

Elvan

RETAIL REPRESENTATIVE

Followed up on field sales plans, ensured proper product display and marketing alignment, covered daily retail routes, handled returns and sales orders efficiently, coordinated with the distribution team for stock management, and reported on market conditions and competitor activity with improvement suggestions.

● *(Dec 2022 - Jan 2024)*

Hayat

RETAIL REPRESENTATIVE

Implemented product display plans and ensured availability across retail outlets, built strong relationships with store owners and supervisors, executed in-store promotions and advertising materials, monitored competitors and reported market trends, achieved monthly sales targets, and coordinated with the distribution team to maintain consistent product availability.

● *(Apr 2024 - March 2025)*

The Address Investments

PROPERTY CONSULTANT

Helped clients find the right property solutions based on their investment goals, promoted top residential and commercial projects, and guided buyers through every step of the process — from site visits to closing deals. Built lasting relationships through trust and market insight, stayed updated on new launches, and worked closely with developers and marketing teams. I consistently met my sales targets every quarter and often went beyond targets.