

ABDULAZIZ ALMOWALLED

SALES TEAM LEADER

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(citizen)

SUMMARY

seeking job stability and challenge in the work requires me a high degree of efficiency in the work environment a good reputation and that will take advantage of my abilities and my experience at best. In addition, I would like to gain more experience to improve my abilities and my performance in a professional environment and healthy work

WORK EXPERIENCE

SalesOpration Team Leader , UEC " EXTRA"

May 2025 - Present

- Analysis of sales & services achievement according to the sales target
 - Responsible for the overall management and performance of my sales team, provide guidance, coaching, and support to team members
 - Ongoing delivery of an excellent experience for each customer
 - Review sales performance daily of sales consultants and follow up on under performance
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Customer Service Officer , Majid Al Futtam " VOX CINEMA"

Oct 2020 - Feb 2022

- Provided exceptional customer service by serving food and beverages with a positive attitude.
 - Ensured dining ambiance was maintained by preparing tables and delivering orders promptly.
 - Helped customers select menu items by suggesting courses and answering questions.
 - Maintained sanitation and safety standards to protect customers and the establishment.
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SelfService Co-worker, IKEA JEDDAH.

May 2015 - May 2018

- Maximizing sales and profitability by ensuring our area of responsibility is clean, tidy, fully stocked and correctly priced. We also ensure our products are in perfect condition at all times.
 - Being passionate about the products we sell and actively learning about their features and benefits. then share this knowledge with customers and colleagues.
 - Actively approaching customers who need additional help, and advising them on the best solutions for their homes in order to sell more
 - Preparing the area for stock replenishment and next day's business
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SKILLS

- Exceptional communication and networking skills
- Successful working in a team environment, as well as independently.
- The ability to work under pressure and multi-task
- The ability to follow instructions and deliver quality results.
- Self-developing.
- Negotiation.
- Dealing with microsoft office programs.