

MOHAMED SHFIN MOHAMED NASIR
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PROFILE SUMMARY

Motivated sales executive who is highly energetic, outgoing and detail-orientated. Handles multiple responsibilities simultaneously while providing exceptional customer service. Quickly learns and masters new concepts and skills. Passionate about ensuring customers leave business with a positive experience.

OBJECTIVE

To obtain a challenging and responsible position which will be effectively utilizing my acquired skills, experience, education, abilities and knowledge with an organization offering professional growth and advancement.

- DATE OF BIRTH : 31.05.1997
- AGE : 28
- SEX : MALE
- MARITAL STATUS : SINGLE
- NATIONALITY : SRI LANKAN
- PASS PORT NUMBER : N6914176

WORKING EXPERIENCE

Sales Representative | Almarai KSA (Oct 2022 – Present)

Sales Executive Dreamron Cosmetic (2016 to Sep - 2022)

Key Responsible:

- Find prospects and leads
- Learn details about our products and services
- Understand all the prospects needs, problems or wants
- Explain how our solutions align with their pain points
- Meet with potential clients and act as their consultant

Sales Representative/ Show Room in charge at MACART BEAUTY POINT (2015 to 2016)

Key Responsible:

- Receive payment by cash, credit cards, vouchers, or automatic debits.
- Dealing with customer enquiries face to face, over the phone or via email.
- Achieving all revenue targets & objectives in line with the Business Plan
- Developing a full understanding of the business market-place.
- Contacting prospective customers and discussing their requirements
- Chasing up leads with follow up phone calls
- Identifying new business opportunities and promoting company's products and services to candidates and clients
- Issue receipts, refunds, credits, or change to customers.
- Counting the money in cash drawers at the beginning of shifts to ensure that amounts are correct and that there is adequate change

- Greet customers entering establishments
- Maintain clean and orderly checkout areas
- Establish or identify prices of goods, services or admission, and tabulate bills using calculators, cash registers, or optical price scanners
- Stock reordering and checking the eminence of the products
- Issuing payments to suppliers and handling supplier issues

Sales Representative at FASHION CITY (2013/2014)
Key Responsible

- Acted as team leader in the counter which was allocated for sales
- Arranging the display for sales
- Re-checking Stocks weakly/ monthly
- Handling customer issues with related to products in the assigned counter
- Directing the co Workers towards the achievement of daily sales target

COMMUNICATION SKILLS

Language	Reading	Writing	Speaking	Understanding
English	Good	Good	Good	Good
Sinhalese	Good	Good	Good	Good
Tamil			Good	Good
Arabic			Good	Good

STRENGTHS

- Self-Confident
- Positive Attitude
- Good Communication Skills
- Strong will power to accomplish any given task
- Dedicated
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EXTRA CURRICULAR ACTIVITIES

- Participated in, Islamic day & English day competitions in school.
- Member of the school commerce society
- Participated in general knowledge competitions
- Member of the school cricket team

NON RELATED REFFRES

Available upon request

I declare that the above particulars that I have given to you are true and correct to best of my knowledge. I would be pleased to give you any further information if required.

I believe my qualification will enable me to successfully assume the responsibilities of the post at your organization.