

Omar HATTAB

Store manager

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SUMMARY

●. Pivotal Sales Executive offering over 20 years of experience in implementing successful sales strategies and motivating highly galvanized teams to produce significant bottom-line results. Distinguished background in recruiting and developing “A Players” to drive revenue across multiple sales organizations. Adept at designing and executing effective sales strategies to optimize market opportunities. Exemplary communicator with the passion and drive needed to cultivate and foster professional and profitable relationships while maintaining trust.

WORK EXPERIENCE

Manager of a store selling honey and honey derivatives

Mimbal
📅 Feb 2016 - Present -
Istanbul.Turkiye

After the shop was close to bankruptcy, I made a business plan through my experience in this field, so I developed the shop and improved the transaction to attract the largest number of customers and achieve an increase in sales.

Real estate marketer and consultant

Mozaiik proprieties
📅 Oct 2018 - Present -
Istanbul.turkiye

Through my experience and my work in several fields, I was able to gain the trust of many customers from different countries. This is what helped me to offer them to buy a number of apartments in Istanbul, and this company was among the several companies I worked with in this field.

Quality controller and marketing assistant in a clothing store

Beyza nur testtur
📅 Sep 2014 - Sep 2015
Istanbul.turkiye

It was a good experience as we were able to acquire skills through the garment business

Library manager

Library of guidance and light
📅 Jan 2005 - Feb 2013
Media, Algeria

I was the owner of the library, and he used to work with me, so we would form a good team, and since the field of writing and reading were among my favorite hobbies, this helped me to manage the library well and provide everything new and useful to the customer

Clothing store manager

Men's clothing store
📅 Jan 2001 - Sep 2004
Media, Algeria

It was a good experience, as we were able to gain the trust of customers by selling clothes at competitive prices and high quality, and it helped us that one of my relatives was residing in Turkey, so he was choosing the right goods at competitive prices, so we gained the trust of customers

EDUCATION

High school, science

Moussa ibin nusair
📅 Sep 1996 - May 2000
Media, Algeria

Your field of study

Name of university or school
📅

PERSONAL SKILLS

Leadership	90%	Communication	80%
Self-motivation	60%	Decision Making	80%
Adaptability	90%	Word, Excel, power point, acces	40%
Team work	80%	E-marketing	70%
Management	80%	Estimate	100%

LANGUAGES

English	🟡🟡🟡🟡🟡	French	🟡🟡🟡🟡🟡
Arabic	🟡🟡🟡🟡🟡	Turkish	🟡🟡🟡🟡🟡

COURSES

Turkish language

📅 Feb 2018
Istanbul academy

HOBBIES

Writing, reading, drawing, intelligence games, swimming, camping, walking, football, walking, cycling, dating