



# Khalid Alharbi

Sales Expert | Level 2

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## EDUCATION

### Bachelor of Social Service

Imam Mohammed Ibn Saud University

2021 - 2025

## SKILLS

- CRM & Client experience.
- Staff Rota management.
- E-commerce management.
- Audit reporting
- Refund and exchange processing
- Shipment unloading
- Visual merchandising insight

## LANGUAGE

English      Fluent

Arabic      Fluent

## About Me

Sales expert with 6 years of retail experience, specializing in customer service and sales growth. Skilled in inventory management and visual merchandising, dedicated to enhancing customer experiences and driving store performance.

## WORK EXPERIENCE

Dec 2022 - Current

### Expert sales | Level 2

Majid Alfuttaim | Abercrombie & Fitch Riyadh park RUH

- Trained staff to maximize sales and deliver on store targets.
- Assisted the store manager in daily operations, including inventory management and staff training to enhance team performance.
- Developed and maintained weekly ROTA schedules to ensure optimal staffing levels and efficient store operations.

Aug 2021 - Dec 2022

Majid Alfuttaim | Holister Riyadh park RUH

### Sales Associate

- Conducted till spot checks to ensure cash handling accuracy and company policy adherence.

- Participated in regular audits to maintain compliance with operational standards and improve overall store performance.

Aug 2020 - Aug 2021

Alhokair – Pull & Bear | Nakhil Mall RUH SA

### Sales Associate

- Analyzed and reported Key Performance Indicators (KPIs) such as footfall, Average Transaction Value (ATV), and Unit Per Sales (UPS) to assess store performance and identify areas for improvement.
- Collaborated with team members to create a visually appealing merchandise display that drove sales and enhanced the shopping environment.