

Nagy Alaaser

Sales Executive



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KSA driving license 26/11/1992

Profile

To obtain a challenging marketing position with a reputable company where i can utilize my marketing skills and experience to drive business growth.

Professional Experience

04/2023 – 03/2025	Business Development Executive, Masafi L.L.C, O T G Vending Machines - Identify potential clients, industries, and sectors for coffee vending machines. - Approach prospective clients and present the benefits of our coffee vending solutions. - Maintain strong relationships with existing clients to encourage repeat business. - Develop and implement sales strategies to penetrate new markets. - Prepare reports on sales performance, market trends, and client feedback.	Abu Dhabi
02/2021 – 02/2023	Sales executive, Brands For Less Outlet Trading Of Clothing - Assisted customers in selecting and purchasing clothing and accessories, providing fashion advice and personalized recommendations. - Achieved and exceeded monthly sales targets through excellent customer service and product knowledge. - Handled inventory management, including restocking shelves, organizing stockrooms, and conducting regular inventory counts. - Addressed customer inquiries and resolved complaints promptly and professionally.	Dubai
05/2019 – 12/2020	Sales Representative, B.TECH trading industries for electric appliances - Generated leads and identified potential clients for electric machines, including industrial and commercial sectors. - Negotiated sales contracts and closed deals, consistently achieving or exceeding sales targets. - Built and nurtured strong relationships with clients to ensure repeat business and customer loyalty. - Collaborated with the technical team to address customer inquiries and provide technical support. - Attended industry trade shows and events to network and promote the company's products.	Cairo
10/2018 – 03/2019	Customer service, Vodafone Egypt - Assisted customers with inquiries, issues, and service requests related to Vodafone products and services. - Provided exceptional customer support through phone, email, and live chat, ensuring high levels of customer satisfaction. - Processed account activations, upgrades, and service changes accurately. - Documented customer interactions and maintained detailed records in the CRM system. - Achieved performance metrics such as call handling time, customer satisfaction scores, and first-call resolution rates.	Cairo

Education

2014 – 2018	Faculty of Law, Ain-shams university	Cairo, Egypt
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Skills

Data Collection and Analysis	
Customer Interaction	Sales Reporting
Product Dispensing	Product Knowledge
Outbound Sales Calling	Inventory Management
	Maintenance

Languages

- Arabic
- English