

Ahmed Mohamed Kamal

Sales Executive

+966-54-872-6710 | +966-56-874-2372

Ahmedkodeb775@gmail.com

Riyadh, KSA

Professional Summary

Sales Executive with extensive experience in sales, driving revenue growth, leading high-performing teams, and delivering exceptional client service across construction, electronics, retail, and banking sectors. Skilled in technical and financial proposals, project coordination, and end-to-end execution. Proven success in client portfolio expansion, product consultation (aluminum cladding, electronics, appliances), and customer satisfaction. Bilingual (Arabic/English) with strong MS Word and Excel skills. Adaptable, results-oriented, and focused on exceeding business goals through strategic planning and teamwork.

Education

Law, 2015

Faculty of Law

Professional Experience

Senior Sales Executive

Nov 2022 – May 2025

Naafath Al-Omara General Contracting — Riyadh, KSA

- Preparing technical and financial proposals aligned with project requirements to improve bid success rates.
- Visiting project sites to take measurements and recommend design solutions that meet quality standards.
- Coordinating with design and production teams to ensure timely, high-quality project delivery.
- Overseeing delivery and installation processes while promptly resolving client issues to increase satisfaction.
- Researching and targeting new markets to expand the client base and boost revenue.
- Providing technical advice on aluminum cladding and door products to support sales efforts.

Promoter

Feb 2024 – Mar 2025

Samsung — Riyadh, KSA

- Engaging customers by presenting product features and recommending suitable options in busy retail environments.
- Managing stock levels by coordinating with supervisors to ensure product availability.
- Promoting sales campaigns and offers, contributing to increased showroom traffic and sales.

Sales Executive

May 2021 – Oct 2022

Banque du caire — Egypt

- Training customers on modern banking systems to improve user adoption and satisfaction.
- Conducting field visits to attract new customers and expand the client portfolio.
- Providing initial technical support and preparing sales performance reports for management.

Senior Sales Executive

2019 – Apr 2021

B.Tech — Egypt

- Advising customers on household electronic devices with detailed product knowledge.
- Managing sales transactions accurately and following up on after-sales service to maintain retention.
- Organizing store promotions and displays to drive sales and customer engagement.

Senior Sales Executive

Feb 2017 – Feb 2019

Kandilegypt for Chandeliers, Antiques, — Egypt

- Managing daily branch sales operations and supervising staff to meet revenue targets.
- Overseeing inventory control and showroom presentation to maximize customer interest.
- Providing personalized client consultations to enhance sales and loyalty.

Kandilegypt for Chandeliers, Antiques, — Egypt

- Greeting customers and providing detailed product information on chandeliers and antiques.
- Processing sales accurately and ensuring timely delivery of products.
- Maintaining showroom merchandising to create an appealing buying environment.

Skills

Career Skills

- Leading sales teams to exceed revenue targets consistently.
- Building strong client relationships to boost retention and sales.
- Preparing technical and financial proposals for project success.
- Coordinating design, production, and installation teams effectively.
- Identifying new business opportunities through market research.

Personal Skills

- Effective Communication.
- Team Leadership.
- Time Management.
- Problem Solving.
- Adaptability.
- Customer Focus.

Software Skills

- Microsoft Word.
- Microsoft Excel.

Languages

- **Arabic:** Native.
- **English:** Good.

Personal Data

- **Date of Birth:** 20/10/1992.
- **Driving License:** Valid Saudi Arabia Driving License.