

Nawaf Obaidallah Alghamdi

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Saudi Arabia

SUMMARY

A graduate with a Diploma in Business Administration from King Saud University for Health Sciences, with comprehensive knowledge in insurance principles, risk assessment, and financial planning. Completed multiple courses in networking, project management, marketing, first aid, effective communication, and cybersecurity. Skilled in problem-solving, critical thinking, time management, teamwork, and adherence to health and safety standards.

EXPERIENCE

Deraah Trading Company | Saudi Arabia

Salesperson | August 2024.

- Manage daily sales activities and interact with customers.
- Maintain product displays and ensure proper stock levels.
- Process sales transactions accurately and efficiently.
- Provide product information and assist customers in making choices.

Halwani Brothers | Saudi Arabia

Shelf Organizer | October 2017 – May 2023.

- Organized products on shelves according to category and expiry dates.
- Checked stock levels and reported shortages to management.
- Maintained cleanliness and order in the storage and display areas.
- Assisted in inventory counts and restocking as needed.

Network Channels | Saudi Arabia

Field Marketing Specialist | November 2015 – October 2016.

- Conducted market research to identify potential clients and opportunities.
- Promoted products and services directly to customers in the field.
- Collected feedback from customers to improve marketing strategies.
- Coordinated with sales team to achieve campaign targets.

EDUCATION

King Saud University | Saudi Arabia

Diploma in Business Administration – Insurance | 2025.

- Studied fundamental principles of insurance and risk management.
- Analyzed various insurance policies and their applications in real-world scenarios.
- Developed knowledge in financial planning and insurance operations.
- Conducted research on regulatory frameworks and compliance standards in insurance.

OTHER

● Courses and Certifications:

- Networking Foundations: Networking Basics | LinkedIn | March 2021.
- Project Management Foundations | LinkedIn | March 2021.
- Shopping & Sales Course.
- Professional Marketer Course.
- First Aid Course.
- Effective Communication Course.
- Cybersecurity Course.

● Hard Skills:

- Insurance Principles.
- Risk Assessment.
- Marketing Strategies.
- Sales Techniques.
- Health and Safety Standards.
- Microsoft Office Suite.

● Soft Skills:

- Problem-Solving.
- Critical Thinking.
- Effective Communication.
- Time Management.
- Collaboration and Teamwork.
- Flexibility and Adaptability.

● Languages: Arabic, English.