

Mohammed Alafifi

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Professional Summary

MBA candidate and Industrial Engineer with strong expertise in business development, research, and operations. Skilled in project management, supply chain optimization, and cross-functional leadership. Recognized for academic excellence, published research, and international exposure. Adept at combining analytical and managerial skills to deliver innovative and sustainable solutions.

Experience

Development & Research Manager | Country Solutions Trading EST – Jeddah | 2023 – Present

- Led cross-functional teams to deliver innovative product development strategies.
- Expanded market reach by 25% through partnerships and business analysis.
- Conducted market research and identified opportunities for growth.
- Implemented sustainability initiatives reducing operational costs by 15%.
- Achieved 95% project success rate through effective planning.
- Mentored junior staff to enhance organizational performance.

Administrative Assistant | Germir Palas Hotel – Istanbul

- Supported hotel management by coordinating administrative operations and streamlining office workflows.
- Managed schedules, documentation, and departmental communication to ensure smooth daily operations.
- Assisted in guest relations by addressing inquiries and providing service support, contributing to higher guest satisfaction.
- Collaborated with cross-departmental teams to improve efficiency and response time.
- Utilized Microsoft Office Suite and digital tools to prepare reports, maintain records, and support decision-making.

Education

Master of Business Administration (MBA) | University of Business & Technology – Jeddah | 2023 – 2025

BSc Industrial Engineering (GPA: 3.8/4.0) | Beykent University – Istanbul | 2018 – 2023

- Dean's List (3 years in a row)
- Capstone Project: Supply Chain Optimization
- Published research on Lean Manufacturing

English Degree | San Jose University – USA | 2016 – 2018

Skills

- Leadership & Management
- Strategic Planning & Business Analysis
- Project & Operations Management
- Supply Chain Optimization
- Communication & Negotiation
- Problem Solving & Critical Thinking
- Data Analysis (Excel, Power BI, Tableau)
- Microsoft Office (Word, Excel, Outlook, PowerPoint)

Languages

- Arabic: Native
- English: Fluent
- Turkish: Intermediate

References

Available upon request